



ALCHEMY

DEBT- EQUITY- CORPORATE ADVISORY

~ ALCHEMY OF FINANCE...

CORPORATE PROFILE

Alchemy of finance



Alchemy is a boutique corporate finance advisory specializing in Debt Syndication and Equity Advisory. We empower our clients to achieve and sustain a competitive edge in their ventures through strategic financial solutions and expert guidance. Our core strength lies in delivering tailored solutions with precision and timeliness.



Mission

~ALCHEMY OF RELATIONSHIP

Providing the
most suitable
solutions,
delivered in
agreed
timelines.

Offering
comprehensive
support from
initiation to
completion and
beyond.

Ensuring
complete
transparency
in all our
dealings.

Delivering
quality service
underpinned by
professional
expertise.

Maintaining a
continuously
evolving and
adaptive
approach.

WE OFFER

DEBT SOLUTIONS

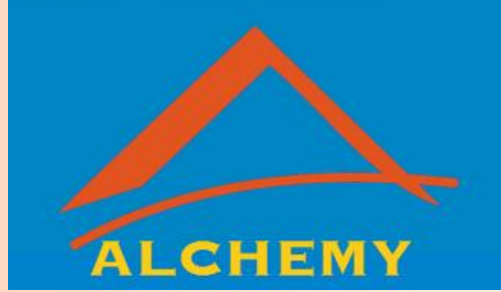
- DEBT SYNDICATION
- NCD/ CCD
- PTC/ DA TRANSACTION
- VENTURE DEBT

EQUITY SOLUTIONS

- PRIVATE EQUITY/QIP
- VENTURE CAPITAL
- SME IPO ADVISORY

CORPORATE ADVISORY

- CORPORATE COMPLIANCE
- STRATEGIC ADVISORY
- BALANCE SHEET AND
CORPORATE STRUCTURE
PLANNING



DEBT SOLUTIONS:

~YOUR DEBT PARTNER

**STRUCTURED/
NBFC FUNDING**

**INFRA
FUNDING**

**MSME
FUNDING**

**REAL
ESTATE**

**EXPORT-
IMPORT
FINANCE**

BGs,
project/equipment
finance, toll
discounting.

Builder loans,
inventory funding.

Pre- and post-shipment
finance, BG/LC
discounting.

Leading fund arranger for
NBFCs/HFCs/Fintechs, with strong
relationships/networking with funding
institutions (PSU, Private, SFB Banks,
Development Institutions, Large NBFCs).
Offerings include Structured TLs, NCDs,
PTC & DA Transactions and BC/co-lending.

Project loans, working
capital finance,
factoring, BGs, LCs,
supply chain finance,
vendor/ receivables
financing.

EQUITY SOLUTIONS

~YOUR SUPPORTING HAND



PE/QIP

**SME IPO
ADVISORY**

We enjoy strong relationships/networking with Large Corporates, Family Offices, HNIs, and NRI PE Investors, facilitating investments in appraised and recommended debt, equity and quasi-equity proposals. We currently manage/advise/supervise a portfolio exceeding Rs. 1000 Cr.

- Industry trends and outlook analysis.
- Financial projections with key driver identification.
- Competitor analysis.
- Due diligence and transaction closure.
- Business outlook structuring.
- IPO placement planning and execution.
- Investor presentation and information memorandum preparation.
- Roadshow and investor shortlisting.
- Term sheet analysis.

CORPORATE ADVISORY

~YOUR COMPLIANCE MASTER
AND STRATEGIC ADVISOR



**CORPORATE GOAL
SETTING AND
STRATEGIC
ADVISORY.**

**BALANCE
SHEET AND
CAPITAL
STRUCTURE
PLANNING.**

**COMPLIANCE
SERVICES
(MCA, ROC, RBI,
DGFT, SEBI).**

**MANAGEMENT
AND INTERNAL
AUDITS, MIS.**

**CORPORATE
AND FINANCIAL
RESTRUCTURING
(LOAN
OBLIGATIONS)**

Our corporate advisory team provides strategic insights to navigate change and support informed decision-making. We act as an extension of your organization, addressing unique strategic needs.

WHY CHOOSE ALCHEMY?

CLIENT-CENTRIC APPROACH

We offer hand-holding support from start to finish and beyond, often exceeding our mandate to ensure client satisfaction. Clients feel secure and often raise their goals after working with us.

EXPERIENCED TEAM

Our dedicated professionals, primarily Chartered Accountants, MBAs and Company Secretaries, bring extensive cross-functional experience



PROVEN TRACK RECORD

Our proactive advice has been key to client growth initiatives. We command respect from clients, competitors, and financing institutions

TRANSPARENCY & TRUST

We ensure absolute transparency in all dealings
Our clients find comfort in dealing with us.

LEADERSHIP

FCA Kishan Kumar Khilnani

Founder- Director

With over four decades dedicated to debt syndication, project finance, and equity fundraising, Mr. Khilnani leads Alchemy, leveraging his vast experience and extensive network within the financial sector. He actively advises NBFCs, Fintechs, HFCs, Corporates and NRI businesses on growth strategies. He also serves as a Financial Expert on major NHAI highway projects.



Our Team



FCA Sonu Agarwal

AVP BFSI, Head Corporate
and SME Advisory

Heads Corporate & SME Advisory, expert in debt syndication, corporate advisory and financial structuring for optimal financing and compliance. 10+ years of experience specializing in BFSI debt, understanding lender needs, leveraging data and network.



FCA Kanika Agarwal

Sr. Consultant Taxation
and Audit

Expertise in Direct and Indirect Taxation, Audit and Corporate Law matters. Strong focus on Statutory Audits, Tax Audits, Tax Returns and Tax Scrutiny Cases.



Our Team



Surbhi Panjwani
PGDM- Finance

Financial Analyst

Assists in developing financing structures for the syndication of long-term and short-term debt for corporates.



Pratibha Keswani
ACCA Affiliate

Financial Analyst

Assists in developing financing structures for the syndication of long-term and short-term debt for corporates.



Kusum Soni
Semi Qualified- CA & CS.

Consultant- Audit and Taxation

Actively assists with matters concerning Direct and Indirect Taxation, Audits, and Corporate Laws.

Our Team



Yogesh Manshani

*Head of Client
Relations and
Business Promotions*



Neha Agarwal

CS- Semi Qualified
Consultant- Compliance



Ravi Sharma

Back Support

Let's Connect



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